UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 9, 2023

VERISIGN, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

000-23593 (Commission File Number)

12061 Bluemont Way, Reston, Virginia (Address of principal executive offices) 94-3221585 (IRS Employer Identification No.)

> 20190 (Zip Code)

(703) 948-3200

(Registrant's Telephone Number, Including Area Code)

Not applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	<u>Trading Symbol(s)</u>	Name of each exchange on which registered
Common Stock, \$0.001 Par Value Per Share	VRSN	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On February 9, 2023, VeriSign, Inc. (the "Company") announced its financial results for the fiscal quarter and year ended December 31, 2022. A copy of this press release is attached hereto as Exhibit 99.1.

The Company is required to disclose annually the following non-guarantor subsidiary financial information pursuant to section 4.2(d) of the indentures governing the Company's senior notes due 2025 and 2027:

As of December 31, 2022, the Company's non-guarantor subsidiaries collectively had (1) liabilities (excluding intercompany liabilities) of \$454.8 million (13.8% of the Company's consolidated total liabilities), of which \$377.8 million were deferred revenues, (2) assets (excluding intercompany assets) of \$710.5 million (41.0% of the Company's consolidated total assets), of which \$532.5 million were cash, cash equivalents and marketable securities held by foreign subsidiaries and (3) assets (excluding cash, cash equivalents and marketable securities, and intercompany assets) of \$178.0 million (23.6% of the Company's consolidated total assets, excluding cash, cash equivalents and marketable securities).

For the twelve months ended December 31, 2022, the Company's non-guarantor subsidiaries collectively had Adjusted EBITDA of \$324.4 million (30.6% of the Company's consolidated Adjusted EBITDA), which includes intercompany transactions with the Company. Such intercompany transactions represent the majority of the Company's non-guarantor subsidiaries' aggregate expenses. Intercompany transactions and allocations of revenues and costs between the parent and the non-guarantor subsidiaries can vary significantly. Therefore, the Company believes that period-to-period comparisons of Adjusted EBITDA of the Company's non-guarantor subsidiaries may not necessarily be meaningful.

Adjusted EBITDA is a non-GAAP financial measure and is calculated in accordance with the terms of the indentures governing the Company's senior notes. Adjusted EBITDA refers to net income before interest, taxes, depreciation and amortization, stock-based compensation, and unrealized gain/loss on hedging agreements. Management believes that Adjusted EBITDA supplements the financial data prepared in accordance with GAAP by providing investors with additional information that allows them to have a clearer picture of the Company's operations and financial performance and the comparability of the Company's operating results from period to period. The presentation of this additional information is not meant to be considered in isolation nor as a substitute for results prepared in accordance with GAAP. The table below reconciles the Company's consolidated Net Income, which is the most directly comparable financial measure calculated and presented in accordance with generally accepted accounting principles (GAAP), to the Company's consolidated non-GAAP Adjusted EBITDA for the year ended December 31, 2022.

		r Ended ber 31, 2022
	(in t	millions)
Net Income	\$	673.8
Interest expense		75.3
Income tax benefit		206.4
Depreciation and amortization		46.9
Stock-based compensation		58.6
Unrealized gain on hedging agreements		(0.2)
Non-GAAP Adjusted EBITDA	\$	1,060.8

The information in this Item 2.02 of Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit <u>Number</u>	Description
99.1	Text of press release of VeriSign, Inc. issued on February 9, 2023.
104	Inline XBRL for the cover page of this Current Report on Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VERISIGN, INC.

Date: February 9, 2023

By: /s/ Thomas C. Indelicarto Thomas C. Indelicarto Executive Vice President, General Counsel and Secretary



Verisign Reports Fourth Quarter and Full Year 2022 Results

RESTON, VA - Feb. 9, 2023 - VeriSign, Inc. (NASDAQ: VRSN), a global provider of domain name registry services and internet infrastructure, today reported financial results for the fourth quarter and full year 2022.

Fourth Quarter Financial Results

VeriSign, Inc. and subsidiaries ("Verisign") reported revenue of \$369 million for the fourth quarter of 2022, up 8.5 percent from the same quarter in 2021. The operating margin was 66.5 percent for the fourth quarter of 2022 compared to 65.3 percent for the same quarter of 2021. Verisign reported net income of \$179 million and diluted earnings per share (diluted "EPS") of \$1.70 for the fourth quarter of 2022, compared to net income of \$330 million and diluted EPS of \$2.97 for the same quarter in 2021. Net income for the fourth quarter of 2021 included recognition of a deferred income tax benefit related to the transfer of certain non-US intellectual property between subsidiaries which increased net income by \$165.5 million and increased diluted EPS by \$1.49.

2022 Financial Results

Verisign reported revenue of \$1.42 billion for 2022, up 7.3 percent from 2021. The operating margin for 2022 was 66.2 percent compared to 65.3 percent in 2021. Verisign reported net income of \$674 million and diluted EPS of \$6.24 for 2022, compared to net income of \$785 million and diluted EPS of \$7.00 in 2021. Net income for 2021 included the recognition of a deferred income tax benefit related to the transfer of certain non-US intellectual property between subsidiaries which increased net income by \$165.5 million and increased diluted EPS by \$1.48.

"In 2022, we marked 25 years of uninterrupted availability for our global .com and .net resolution infrastructure. We also delivered solid financial performance for the quarter and the full year," said Jim Bidzos, Executive Chairman and Chief Executive Officer.

<u>Financial Highlights</u>

- Verisign ended 2022 with cash, cash equivalents, and marketable securities of \$980 million, a decrease of \$225 million from year-end 2021.
- Cash flow from operations was \$217 million for the fourth quarter of 2022 and \$831 million for the full year of 2022 compared with \$206 million for the same quarter in 2021 and \$807 million for the full year of 2021.
- Deferred revenues as of Dec. 31, 2022, totaled \$1.22 billion, an increase of \$66 million from year-end 2021.
- During the fourth quarter of 2022, Verisign repurchased 1.1 million shares of its common stock for \$212 million. During the full year of 2022, Verisign repurchased 5.5 million shares of its common stock for \$1.03 billion. As of Dec. 31, 2022, there was \$859 million remaining for future share repurchases under the share repurchase program which has no expiration date.

Business Highlights

- Verisign ended the fourth quarter of 2022 with 173.8 million .com and .net domain name registrations in the domain name base, a 0.2 percent increase from the end of the fourth quarter of 2021, and a net decrease of 0.4 million registrations during the fourth quarter of 2022.
- In the fourth quarter of 2022, Verisign processed 9.7 million new domain name registrations for .com and .net, as compared to 10.6 million for the same quarter in 2021.
- The final .com and .net renewal rate for the third quarter of 2022 was 73.7 percent compared to 75.0 percent for the same quarter in 2021. Renewal rates are not fully measurable until 45 days after the end of the quarter.
- Verisign announces that it will increase the annual registry-level wholesale fee for each new and renewal .com domain name registration from \$8.97 to \$9.59, effective Sept. 1, 2023.

Today's Conference Call

Verisign will host a live conference call today at 4:30 p.m. (EST) to review the fourth quarter and full year 2022 results. The call will be accessible by direct dial at (888) 676-VRSN (U.S.) or (786) 789-4797 (international), conference ID: Verisign. A listen-only live web cast of the conference call and accompanying slide presentation will also be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com. An audio archive of the call will be available at https://investor.verisign.com.

About Verisign

Verisign, a global provider of domain name registry services and internet infrastructure, enables internet navigation for many of the world's most recognized domain names. Verisign enables the security, stability, and resiliency of key internet infrastructure and services, including providing root zone maintainer services, operating two of the 13 global internet root servers, and providing registration services and authoritative resolution for the .com and .net top-level domains, which support the majority of global e-commerce. To learn more about what it means to be Powered by Verisign, please visit <u>verisign.com</u>.

VRSNF

Statements in this announcement other than historical data and information constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. These statements involve risks and uncertainties that could cause our actual results to differ materially from those stated or implied by such forward-looking statements. The potential risks and uncertainties include, among others, attempted security breaches, cyber-attacks, and DDoS attacks against our systems and services; the introduction of undetected or unknown defects in our systems; vulnerabilities in the global routing system; system interruptions or system failures; damage or interruptions to our data centers, data center systems or resolution systems; risks arising from our operation of root servers and our performance of the Root Zone Maintainer functions; any loss or modification of our right to operate the .com and .net gTLDs; changes or challenges to the pricing provisions of the .com Registry Agreement; new or existing governmental laws and regulations in the U.S. or other applicable non-U.S. jurisdictions; economic, legal and political risks associated with our international operations; the impact of unfavorable tax rules and regulations; risks from the adoption of ICANN's consensus and temporary policies, technical standards and other processes; the weakening of, changes to, the multi-stakeholder model of internet governance; the outcome of claims, lawsuits, audits or investigations; the effects of the COVID-19 pandemic; our ability to compete in the highly competitive business environment in which we operate; changes in internet practices and behavior and the adoption of substitute technologies, or the negative impact of wholesale price increases; our ability to expand our services into developing and emerging economies; our ability to maintain strong relationships with registrars and their resellers; our ability to attract, retain and motivate highly skilled employees; and our ability to protect and enforce our intellectual property rights. More information about potential factors that could affect our business and financial results is included in our filings with the SEC, including in our Annual Report on Form 10-K for the year ended Dec. 31, 2021, when filed, our Annual Report on Form 10-K for the year ended Dec. 31, 2022, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Verisign undertakes no obligation to update any of the forwardlooking statements after the date of this announcement.

Contacts

Investor Relations: David Atchley, <u>datchley@verisign.com</u>, 703-948-3447 Media Relations: David McGuire, <u>davmcguire@verisign.com</u>, 703-948-3800

©2023 VeriSign, Inc. All rights reserved. VERISIGN, the VERISIGN logo, and other trademarks, service marks, and designs are registered or unregistered trademarks of VeriSign, Inc. and its subsidiaries in the United States and in foreign countries. All other trademarks are property of their respective owners.

VERISIGN, INC. CONSOLIDATED BALANCE SHEETS (In millions, except par value) (Unaudited)

	December 31, 2022		 December 31, 2021	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	373.6	\$ 223.5	
Marketable securities		606.8	982.3	
Other current assets		58.3	 62.9	
Total current assets		1,038.7	1,268.7	
Property and equipment, net		232.0	 251.2	
Goodwill		52.5	52.5	
Deferred tax assets		234.6	230.7	
Deposits to acquire intangible assets		145.0	145.0	
Other long-term assets		30.6	35.7	
Total long-term assets		694.7	 715.1	
Total assets	\$	1,733.4	\$ 1,983.8	
LIABILITIES AND STOCKHOLDERS' DEFICIT				
Current liabilities:				
Accounts payable and accrued liabilities	\$	226.5	\$ 226.6	
Deferred revenues		890.4	847.4	
Total current liabilities		1,116.9	1,074.0	
Long-term deferred revenues		328.7	 306.0	
Senior notes		1,787.9	1,785.7	
Long-term tax and other liabilities		62.1	78.6	
Total long-term liabilities		2,178.7	 2,170.3	
Total liabilities		3,295.6	3,244.3	
Commitments and contingencies				
Stockholders' deficit:				
Preferred stock—par value \$.001 per share; Authorized shares: 5.0; Issued and outstanding shares: none				
Common stock and additional paid-in capital—par value \$.001 per share; Authorized shares: 1,000.0; Issued shares: 354.5 at December 31, 2022 and 354.2 at December 31, 2021; Outstanding shares: 105.3 at December				
31, 2022 and 110.5 at December 31, 2021		12,644.5	13,620.1	
Accumulated deficit		(14,204.0)	(14,877.8)	
Accumulated other comprehensive loss		(2.7)	 (2.8)	
Total stockholders' deficit		(1,562.2)	 (1,260.5)	
Total liabilities and stockholders' deficit	\$	1,733.4	\$ 1,983.8	

VERISIGN, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions, except per share data)

(Unai	ıdi	ted)

	Т	Three Months Ended December 31,				Year Ended December 31,			
		2022		2021		2022		2021	
Revenues	\$	369.2	\$	340.3	\$	1,424.9	\$	1,327.6	
Costs and expenses:									
Cost of revenues		50.5		49.3		200.7		191.9	
Research and development		21.5		20.8		85.7		80.5	
Selling, general and administrative		51.7		48.1		195.4		188.4	
Total costs and expenses		123.7		118.2		481.8		460.8	
Operating income		245.5		222.1		943.1		866.8	
Interest expense		(18.8)		(18.9)		(75.3)		(83.3)	
Non-operating income (loss), net		5.6		0.2		12.4		(1.3)	
Income before income taxes		232.3	-	203.4		880.2		782.2	
Income tax (expense) benefit		(52.8)		126.7		(206.4)		2.6	
Net income		179.5	-	330.1		673.8		784.8	
Other comprehensive income						0.1		_	
Comprehensive income	\$	179.5	\$	330.1	\$	673.9	\$	784.8	
Earnings per share:									
Basic	\$	1.70	\$	2.98	\$	6.24	\$	7.01	
Diluted	\$	1.70	\$	2.97	\$	6.24	\$	7.00	
Shares used to compute earnings per share									
Basic		105.8		110.9		107.9		112.0	
Diluted		105.9		111.1		108.0		112.2	
			_		_		_		

VERISIGN, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

	Year Ended December 31,				
	2022			2021	
Cash flows from operating activities:					
Net income	\$	673.8	\$	784.8	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation of property and equipment		46.9		47.9	
Stock-based compensation expense		58.6		53.4	
Other, net		(3.9)		6.0	
Changes in operating assets and liabilities:					
Other assets		9.5		(14.0)	
Accounts payable and accrued liabilities		(0.1)		15.6	
Deferred revenues		65.7		90.5	
Net deferred income taxes and other long-term tax liabilities		(19.4)		(177.0)	
Net cash provided by operating activities		831.1		807.2	
Cash flows from investing activities:					
Proceeds from maturities and sales of marketable securities		1,721.5		2,654.5	
Purchases of marketable securities		(1,338.4)		(2,870.7)	
Purchases of property and equipment		(27.4)		(53.0)	
Net cash provided by (used in) investing activities		355.7		(269.2)	
Cash flows from financing activities:					
Repurchases of common stock		(1,048.1)		(722.6)	
Proceeds from employee stock purchase plan		12.3		12.4	
Repayment of borrowings				(750.0)	
Proceeds from borrowings, net of issuance costs				741.1	
Net cash used in financing activities		(1,035.8)		(719.1)	
Effect of exchange rate changes on cash, cash equivalents and restricted cash		(0.8)		(0.7)	
Net increase (decrease) in cash, cash equivalents and restricted cash		150.2		(181.8)	
Cash, cash equivalents, and restricted cash at beginning of period		228.8		410.6	
Cash, cash equivalents, and restricted cash at end of period	\$	379.0	\$	228.8	
Supplemental cash flow disclosures:					
Cash paid for interest	\$	72.8	\$	85.6	
Cash paid for income taxes, net of refunds received	\$	211.7	\$	178.4	