

## VeriSign Reports Fourth Quarter and Fiscal 2008 Results

# Company Achieves 20% Core Annual Revenue Growth; Exits Q4 With Non-GAAP Operating Margin Greater Than 35%

MOUNTAIN VIEW, CA, Feb 05, 2009 (MARKET WIRE via COMTEX News Network) -- VeriSign, Inc. (NASDAQ: VRSN), the trusted provider of Internet infrastructure services, today reported financial results for the fourth quarter and fiscal year ended December 31, 2008.

#### Q4 2008 Financial Results

On a GAAP basis, VeriSign reported revenue of \$247 million from continuing operations for the fourth quarter of 2008. On a GAAP basis, VeriSign reported consolidated net income of \$39 million and earnings per share of \$0.20 on a fully-diluted basis. These GAAP results reflect a \$91 million non-cash impairment charge on certain long-lived assets, loss on sale of discontinued operations, and estimated losses on certain assets held for sale, \$32 million of which was recorded in discontinued operations. Also recorded were restructuring charges of \$12 million, \$8 million of which was recorded in discontinued operations related to assets held for sale. In light of ongoing economic developments, we continue to review the level of impairment charge on long-lived assets, loss on sale of discontinued operations, and estimated losses on certain assets held for sale, including those carried as discontinued operations.

Because the company has not fully completed the tax provision calculation process, tax provisions for both the fourth quarter and fiscal year 2008 are still preliminary and therefore GAAP net income/loss and GAAP earnings/loss per share for these periods are also preliminary. Final tax provisions, GAAP net income/loss, and GAAP earnings/loss per share will be updated in the Annual Report on Form 10-K for the fiscal year ended December 31, 2008 to be filed with the SEC and may differ materially from the amounts reported above.

On a GAAP basis, VeriSign reported segment revenue for Internet Infrastructure and Identity Services (3IS), or the "core businesses" of Naming, SSL and IAS, of \$245 million, up 3% from Q3 2008 and up 16% year-over-year. GAAP operating margin for the fourth quarter was -3.7%.

On a non-GAAP basis (which excludes items described below) for its core businesses, VeriSign reported net income of \$54 million for the fourth quarter of 2008 and fully-diluted earnings per share of \$0.28. Non-GAAP operating margins for the fourth quarter were 35.1%. A table reconciling the GAAP to the non-GAAP results reported above is appended to this release.

"VeriSign again demonstrated solid performance in extremely difficult economic conditions, with 16% year-over-year revenue growth and greater than 35% non-GAAP operating margin for the fourth quarter," said Jim Bidzos, executive chairman of the board of directors and chief executive officer on an interim basis of VeriSign. "We believe our growth and financial performance reflect that our strategy of divesting non-core businesses and focusing on our strong core units is the right one. While we have not achieved all of our divestiture goals, we did sell seven of 12 non-core businesses since late 2007, and we remain very focused, despite the challenging environment, on completing sales of the remaining larger businesses."

#### 2008 Financial Results

On a GAAP basis, for the year ended December 31, 2008, VeriSign reported revenue of \$962 million from continuing operations. On a GAAP basis, VeriSign reported a consolidated net loss of \$240 million for 2008 and a loss per share of \$1.20 on a fully-diluted basis. These full-year GAAP results reflect a \$413 million non-cash impairment charge for certain long-lived assets, loss on sale of discontinued operations, and estimated losses on certain assets held for sale, of which \$355 million is recorded in discontinued operations. Also recorded were restructuring charges of \$150 million, \$39 million of which is recorded in discontinued operations related to assets held for sale. As noted above, our tax provision for fiscal year 2008 is preliminary, and therefore GAAP net income/loss and GAAP earnings/loss per share are also preliminary.

On a GAAP basis, for 2008, VeriSign reported segment revenue for Internet Infrastructure and Identity Services (3IS), or the "core businesses," of \$936 million, up 20% year-over-year.

On a non-GAAP basis for its core businesses, VeriSign reported net income of \$193 million for 2008 and fully-diluted earnings

per share of \$0.96. A table reconciling the GAAP to the non-GAAP results reported above is appended to this release.

"We're very pleased with our performance this year, especially in light of the weakening economy," said Brian Robins, acting chief financial officer of VeriSign. "In addition to reporting solid revenue and earnings for the year, we generated approximately \$475 million in cash flow from operations in 2008, ending the year with nearly \$800 million in cash and equivalents. Furthermore, we believe that our divide and focus approach to managing our businesses has paid off as our execution this quarter continued to be strong."

#### **Business and Corporate Highlights**

- -- Subsequent to the end of the quarter, VeriSign announced it had named Mark McLaughlin as president and chief operating officer. Mr. McLaughlin will be responsible for the day-to-day operations of the Naming, SSL and IAS businesses including full responsibility for results of operations. Additionally, Mr. McLaughlin will oversee the company's Technology and Strategy organizations.
- -- VeriSign's Naming business ended the quarter with approximately 90.4 million active domain names in the adjusted zone for .com and .net, representing a 12% increase year-over-year.
- -- VeriSign SSL Services ended the quarter with 1.12 million SSL certificates in the installed base, an increase of 13% over the same quarter last year.
- -- Extended Validation (EV) SSL customer wins, during the fourth quarter, included JetBlue, Japan Airlines, and HSBC US.
- -- In January, VeriSign announced that the IRS issued new e-file Security and Privacy Standards that strongly encourage all online tax filing services to safeguard their sites with EV SSL certificates.
- -- VeriSign 2009 Analyst Day will be held on Thursday, May 14, 2009 in Mountain View, CA. Details on the event agenda and registration will be announced at a later date.

#### Q4 Financial Highlights

- -- Revenue from discontinued operations was \$136 million while non-core businesses reported \$1.8 million of revenue as part of continuing operations during the fourth quarter of 2008.
- -- VeriSign ended the fourth quarter of 2008 with Cash and Equivalents of \$791 million, an increase of \$137 million from the prior quarter. At year-end, approximately \$150 million of funds held by the Reserve were reclassified as Other Current Assets.
- -- Cash flow from operations for the quarter was approximately \$115 million and approximately \$475 million for fiscal year 2008.
- -- Capital expenditures, on a consolidated basis, were approximately \$25 million for the fourth quarter of 2008 and \$104 million for the full year.
- -- Deferred revenue on December 31, 2008 totaled \$845 million for continuing operations, an increase of \$8 million from the prior quarter.
- -- In the fourth quarter, VeriSign repurchased approximately 2.6 million shares of its common stock for a cost of \$50 million. For the full year, VeriSign repurchased approximately 39 million shares for a total of \$1.31 billion, compared to 38 million shares for \$1.15 billion in 2007.
- -- Also during the fourth quarter, VeriSign completed the sales of the Post-Pay billing business, inCode communications consulting service and 3united mobile solutions.

#### Non-GAAP Items

Non-GAAP results exclude the following items that are included under GAAP: discontinued operations, non-core businesses in continuing operations, stock-based compensation, amortization of other intangible assets, restructuring costs, impairment of

long-lived assets, gains and losses on derivatives and equity investments, and non-recurring costs. Non-GAAP financial information is also adjusted for a 30% tax rate which differs from the GAAP tax rate. A table reconciling the GAAP to non-GAAP net income is appended to this release.

#### Today's Conference Call

VeriSign will host a live teleconference call today at 2:00 p.m. (PST) to review the fourth quarter and fiscal year results. The call will be accessible by direct dial at (888) 676-VRSN (US) or (913) 312-1457 (international). A listen-only live web cast and accompanying slide presentation of the earnings conference call will also be available at <a href="http://investor.verisign.com">http://investor.verisign.com</a>. A replay of this call will be available at (888) 203-1112 or (719) 457-0820 (passcode: 6496729) beginning at 5:00 p.m. (PST) on February 5 and will run through February 11. This press release and the financial information discussed on today's conference call are available on the Investor Relations section of the VeriSign website at <a href="http://investor.verisign.com">http://investor.verisign.com</a>.

#### About VeriSign

VeriSign, Inc. (NASDAQ: VRSN) is the trusted provider of Internet infrastructure services for the networked world. Billions of times each day, VeriSign helps companies and consumers all over the world engage in communications and commerce with confidence. Additional news and information about the company is available at <a href="https://www.verisign.com">www.verisign.com</a>.

#### **VRSNF**

Statements in this announcement other than historical data and information constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. These statements involve risks and uncertainties that could cause VeriSign's actual results to differ materially from those stated or implied by such forward-looking statements. The potential risks and uncertainties include, among others, the uncertainty of future revenue and profitability and potential fluctuations in quarterly operating results due to such factors as increasing competition and pricing pressure from competing services offered at prices below our prices, market acceptance of our existing services and the current global economic downturn, the inability of VeriSign to successfully develop and market new services, the uncertainty of whether new services as provided by VeriSign will achieve market acceptance or result in any revenues, the risk that pending acquisitions will not be completed, will not be integrated successfully or will not be integrated successfully without incurring unanticipated costs, the risk that the planned divestitures of certain businesses may be delayed, may generate less proceeds than expected or may incur unanticipated costs or otherwise negatively affect VeriSign's financial condition, results of operations or cash flows, and the uncertainty of whether Project Titan will achieve its stated objectives. More information about potential factors that could affect the company's business and financial results is included in VeriSign's filings with the Securities and Exchange Commission, including in the Company's Annual Report on Form 10-K for the year ended December 31, 2007, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. VeriSign undertakes no obligation to update any of the forward-looking statements after the date of this press release.

December 31.

VERISIGN, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share data)
(Unaudited)

		December 31,			
		2008	2007		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	789,068	\$ 1,376,722		
Accounts receivable, net of allowance for					
doubtful accounts of \$1,208 at December 31,					
2008 and \$6,329 at December 31, 2007		83,749	208,799		
Prepaid expenses and other current assets		250,651	164,052		
Assets held for sale		608,240	-		
		 	1 840 583		
Total current assets	Ţ	.,731,708	1,749,573		
Property and equipment, net		382,241	621,917		
Goodwill		•	1,082,420		
Other intangible assets, net		35,312			
Restricted cash and investments		1,858	46,936		
Other assets		291,620	290,647		
Investments in unconsolidated entities		-	109,828		

Total long-term assets	994,140	2,273,540
Total assets	\$ 2,725,848	
LIABILITIES AND STOCKHOLDERS' EQUITY	========	========
Current liabilities:		
Accounts payable and accrued liabilities	\$ 257,729	\$ 398,124
Accrued restructuring costs	28,920	2,878
Deferred revenues	629,800	581,355
Deferred tax liabilities	5,521	2,632
Liabilities related to assets held for sale	49,160	-
Total current liabilities	971,130	•
Long-term deferred revenues	215 281	192,980
Long-term accrued restructuring costs	3,037	•
Convertible debentures		1,265,296
Long-term tax liability	57,026	·
Total long-term liabilities		1,500,882
Total liabilities	2,508,129	2,485,871
Commitments and contingencies		
Minority interest in subsidiaries	49,208	54,485
Stockholders' equity:	·	·
Preferred stockpar value \$.001 per share		
Authorized shares: 5,000,000		
Issued and outstanding shares: none	_	_
Common stockpar value \$.001 per share		
Authorized shares: 1,000,000,000		
Issued and outstanding shares: 191,547,795		
excluding 112,717,587 held in treasury, at		
December 31, 2008; and 222,849,348,		
excluding 73,720,953 held in treasury, at		
December 31, 2007	304	297
Additional paid-in capital	21,457,001	22,559,045
Accumulated deficit	(21,318,531)	(21,078,560)
Accumulated other comprehensive income	29,737	•
Total stockholders' equity		1,482,757
Total liabilities and stockholders' equity	\$ 2,725,848	\$ 4,023,113
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VERISIGN, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

	Three Months Ended December 31,			Year Ended December 31,				
		2008		2007		2008		2007
Revenues	\$	247,008	\$	(1) 221,655	\$	(1) 961,735	\$	(1) 847,457
Costs and expenses								
Cost of revenues		59,575		56,412		227,351		240,962
Sales and marketing		36,832		57,663		167,184		236,729
Research and development General and		21,819		23,901		91,508		100,213

administrative Restructuring,	53,565	85,205	206,294	263,862
<pre>impairments and other   charges (reversals), net Amortization of other</pre>	81,928	201,388	188,551	234,977
intangible assets	2,540	3,671	10,069	16,506
Total costs and expenses	256,259	428,240	890,957	1,093,249
Operating income (loss) Other income, net		(206,585) 8,455		
Income (loss) from continuing operations before income taxes, loss from unconsolidated entities and minority interest	63,290	(198,130)	123,251	(151,174)
Income tax (expense) benefit Loss from unconsolidated	(37,983)	13,095	(47,091)	6,863
entities, net of tax Minority interest, net of	(769)	(4,430)	(3,868)	(2,018)
tax	18,719	(1,299)	16,009	(3,840)
Income (loss) from continuing operations (Loss) income from	43,257	(190,764)	88,301	(150,169)
discontinued operations, net of tax	(4,381)	(28,393)	(328,272)	
Net (loss) income		\$ (219,157)		
Basic (loss) income per share from:				
Continuing operations Discontinued operations	(0.02)	\$ (0.85) (0.13)	(1.67)	(0.01)
Net (loss) income	\$ 0.20	\$ (0.98)	\$ (1.22)	\$ (0.64)
Diluted (loss) income per share from:				
Continuing operations Discontinued operations	(0.02)	\$ (0.85) (0.13)	(1.64)	(0.01)
Net (loss) income	\$ 0.20	\$ (0.98)	\$ (1.20)	\$ (0.64)
Shares used in per share computation:				
Basic	192,969	223,274		
Diluted		223,274	200,602	237,707
(1) = 1	=====		=====	

<sup>(1)</sup> During the fourth quarter of 2008, the Company identified certain matters related to historical timing of revenue recognition. In presenting its Consolidated Statements of Operations, the Company has adjusted its revenues and net loss, as reported, for the three months ended December 31, 2007 and for the year ended December 31, 2007. The Company has also adjusted its revenues and net loss, as reported, for the nine months ended September 30, 2008, which is included in the

results of operations for the year ended December 31, 2008. The Company reduced its revenues and increased its net loss, as reported, by \$1.7 million and \$6.3 million for the three months ended December 31, 2007, and for the year ended December 31, 2007, respectively. The Company reduced its revenues and increased its net loss, as reported, by \$4.7 million for the nine months ended September 30, 2008. The Company is in the process of determining the impact of income taxes on the adjustments.

# VERISIGN, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

(Unaudited)		
	Year Ended December 31,	
	2008	2007
Cash flows from operating activities:		
Net (loss) income	(239,971)	(151,801)
Adjustments to reconcile net (loss) income to		
net cash provided by operating activities:		
Loss (gain) on divestiture of businesses, net		
of tax	(6,970)	(72,857)
Gain on sale of investments in unconsolidated		
entities, net of tax	(48,028)	_
Unrealized gain on joint venture call options	-	(10,925)
Unrealized (gain) loss on contingent interest		
derivative on convertible debentures	(3,615)	15,301
Depreciation of property and equipment and	100 121	115 441
other	100,131	115,441
Amortization of other intangible assets	25,663	116,064
Impairment of long-lived assets and other charges	494,612	262,822
Acquired in-process research and development	494,012	202,022
Provision for doubtful accounts	1,916	850
Stock-based compensation	· ·	90,914
Net loss on sale and other-than-temporary	50,000	00,011
impairment of investments	6,364	1,787
Loss (earnings) from unconsolidated entities,	-,	_,
net of tax	3,868	2,018
Minority interest, net of tax	(16,009)	
Deferred income taxes		(17,460)
Changes in operating assets and liabilities,		
excluding the effects of acquisitions and		
divestitures:		
Accounts receivable	47,485	(104,340)
Prepaid expenses and other assets	33,270	135,049
Accounts payable and accrued liabilities		(46,272)
Accrued restructuring costs	27,606	(404)
Deferred revenues		131,961
Net cash provided by operating activities	477,648	471,989
Cash flows from investing activities:		
Proceeds from maturities and sales of		
investments	99,635	206,707
Purchases of investments	-	(311)
Reclassification of cash equivalents to other		
current assets	(256,709)	_
Purchases of property and equipment		(152,992)
Proceeds from sale of property and equipment	48,843	_

Cash paid in business combinations, net of cash

acquired Proceeds received from divestiture of	(11,733)	-
businesses, net of cash contributed	74,918	171,802
Investments in unconsolidated entities	· ·	(17,150)
Proceeds from sale of investments in	(13,079)	(17,130)
unconsolidated entities	202 856	_
Proceeds received on long term note receivable	203,856	_
	45,000	_
Cash received from trust, previously restricted	45,000	_
Proceeds from contingent purchase price	2 056	
adjustment	3,856	2 E01
Other investing activities	265	2,501
Net cash provided by (used in) investing		
activities	88,536	210,557
Cash flows from financing activities:		
Proceeds from issuance of common stock from		
option exercises and employee stock purchase		
plans	122,549	307,864
Repurchases of common stock		(1,156,491)
Proceeds from credit facility, net of issuance	(=,==:,=:=,	(=,==,,===,
costs	200,000	_
Repayment of short-term debt related to credit	200,000	
facility	(200.000)	(199,000)
Proceeds from issuance of Convertible	(200,000,	(255)000)
Debentures, net of issuance costs	_	1,223,691
Excess tax benefit associated with stock		1,223,071
options	36.161	12,607
Repayment of long-term liabilities	-	-
Dividend paid to minority interest holders in		
subsidiary	(745)	_
Substatal		
Net cash provided by (used in) financing		
activities	(1,169,414)	188,671
Effect of exchange rate changes on cash and cash		
equivalents	-	3,721
Net increase in cash and cash equivalents	(587 655)	874,938
Cash and cash equivalents at beginning of year		501,784
cash and cash equivarenes at beginning or year		
Cash and cash equivalents at end of year	789,068	1,376,722
Cash and cash equivalents of discontinued	•	, ,
operations at end of year	_	_
· · · · · · · · · · · · · · · · · · ·		
Cash and cash equivalents of continuing		
operations at end of year	\$ 789,068	\$ 1,376,722
or o	========	
Supplemental cash flow disclosures:		
Cash paid for interest	\$ 40,755	\$ 1.453
oadii Fala lol incolodo	========	
Cash paid for income taxes, net of refunds		
received	\$ 14,712	\$ 21.300
	========	
Preferred stock received as consideration for		
divestiture of business	\$ -	\$ 3.750
41755515415 01 24511655	========	
Note received from divestiture of business		\$ 15,000
2.1 2.1 2.1	========	
Amounts payable for purchases of property and		
equipment	\$ 10,885	\$ -
<b>.</b>	========	•
	-	_

### VERISIGN, INC. AND SUBSIDIARIES STATEMENTS OF OPERATIONS RECONCILIATION (In thousands, except per share data)

(Unaudited)

	Three Months Ended December 31, 2008							
	Op	erating Income	Ne		Op	erating Income	Ne	t Income
GAAP as reported Discontinued operations Non-core businesses in				38,876 4,381		70,778	\$	
continuing operations(1)		(907)		(71,353)		6,398		(57,991)
Core operations Adjustments to core operations (1):		(10,158)		(28,096)		77,176		30,310
Stock-based compensation	on	9,635		9,635		49,100		49,100
intangible assets		2,540		2,540		10,069		10,069
Restructuring costs Impairment of long-live						104,505		
assets (2) Gains and losses on derivatives and equity	Į.	80,058		61,049		80,058		61,049
investments				(2,169)				(5,459)
Non-recurring costs (3	)	(84)		(84)		(6,724)		(6,724)
Tax adjustment (4)				7,220				(49,758)
Non-GAAP as adjusted				54,228		314,184		
Diluted shares				193,587				
Per diluted share, core		175,55.		100,00.		200,002		200,002
operations	\$	(0.05)	\$	(0.15)	\$	0.38	\$	0.15
-				======				
Per diluted share, non-GAAP								
as adjusted	\$	0.44	\$	0.28	\$	1.57	\$	0.96
	==	======	==	======	==	======	==	======

- (1) As of December 31, 2008, the Company's business consists of the following reportable segments: Internet Infrastructure and Identity Services ("3IS") and Other Services which represents continuing operations of non-core businesses and legacy products and services. The 3IS segment is also referred to as "core businesses" which are Naming, SSL, and Authentication.
- (2) During 2008, the Company recorded an impairment charge for certain long-lived assets related to its VeriSign Japan business, of which \$19.0 million is related to minority interest.
- (3) During 2008, non-recurring costs primarily consist of a reversal of certain previously accrued litigation matters.
- (4) Non-GAAP tax is calculated as 30% of income from continuing operations, excluding minority interest, which is presented net of tax on the Statement of Operations.

VeriSign provides quarterly and annual financial statements that are prepared in accordance with generally accepted accounting principles (GAAP). Along with this information, we typically disclose and discuss certain non-GAAP financial information in our quarterly earnings release, on investor conference calls and during investor conferences and related events. This non-GAAP financial information does not include the following types of financial measures that are included in GAAP: discontinued operations, non-core businesses in continuing operations, stock-based compensation, amortization of other intangible assets, restructuring costs,

impairment of long-lived assets, gains and losses on derivatives and equity investments, and non-recurring costs. Non-GAAP financial information is also adjusted for a 30% tax rate which differs from the GAAP tax rate. Management believes that this non-GAAP financial data supplements our GAAP financial data by providing investors with additional information that allows them to have a clearer picture of the company's core operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for results prepared in accordance with GAAP. We believe that the non-GAAP information enhances the investors' overall understanding of our financial performance and the comparability of the company's operating results from period to period. Above, we have provided a reconciliation of the non-GAAP financial information that we provide each quarter with the comparable financial information reported in accordance with GAAP for the given period.

SUPPLEMENTAL FINANCIAL INFORMATION

		Year Ended			
	31,	30, 2008	30,	31,	31,
Revenues from core operations (1)	•	=======	,	=======	•
	31,	30, 2007	30,	31,	31,
Revenues from core operations (1)	\$ 210,725	\$ 201,519	\$ 191,786	\$ 179,141 ======	\$ 783,171 =======

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