UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 23, 2020

VERISIGN, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

000-2359394-3221585(Commission File Number)(IRS Employer Identification No.)

12061 Bluemont Way,
Reston, Virginia
(Address of principal executive offices)

20190

(Zip Code)

(703) 948-3200 (Registrant's Telephone Number, Including Area Code)

Not applicable (Former Name or Former Address, if Changed Since Last Report)

| Check the | e appropriate box below if the Form 8-K filing is inter | nded to simultaneously satisfy the filing | g obligation of the registrant under any of the following provisi | ons: | | | | |
|------------|---|---|---|---------|--|--|--|--|
| | Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) | | | | | | | |
| | Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) | | | | | | | |
| | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) | | | | | | | |
| | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) | | | | | | | |
| Securities | s registered pursuant to Section 12(b) of the Act: | | | | | | | |
| | Title of each class | Trading Symbol(s) | Name of each exchange on which registered | | | | | |
| (| Common Stock, \$0.001 Par Value Per Share | VRSN | Nasdaq Global Select Market | | | | | |
| | by check mark whether the registrant is an emerging go Securities Exchange Act of 1934 (§240.12b-2 of this c | | of the Securities Act of 1933 (§230.405 of this chapter) or Ru | le 12b- | | | | |
| | | | Emerging growth company | | | | | |
| | erging growth company, indicate by check mark if the inancial accounting standards provided pursuant to Se | S . | rended transition period for complying with any new or | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Item 2.02. Results of Operations and Financial Condition.

On July 23, 2020, VeriSign, Inc. issued a press release reporting its financial results for the fiscal quarter ended June 30, 2020. A copy of this press release is attached hereto as Exhibit 99.1.

The information in this Item 2.02 of Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

| Exhibit <u>Number</u> | <u>Description</u> |
|--------------------------|---|
| 99.1 | Text of press release of VeriSign, Inc. issued on July 23, 2020. |
| 104 | Inline XBRL for the cover page of this Current Report on Form 8-K |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VERISIGN, INC.

Date: July 23, 2020 By: /s/ Thomas C. Indelicarto

Thomas C. Indelicarto

Executive Vice President, General Counsel and Secretary

Exhibit Index

Exhibit No. Description

Exhibit 99.1 Text of press release of VeriSign, Inc. issued on July 23, 2020.

Exhibit 104 Inline XBRL for the cover page of this Current Report on Form 8-K



Verisign Reports Second Quarter 2020 Results

RESTON, VA - July 23, 2020 - VeriSign, Inc. (NASDAQ: VRSN), a global provider of domain name registry services and internet infrastructure, today reported financial results for the second quarter of 2020.

VeriSign, Inc. and its subsidiaries ("Verisign") reported revenue of \$314 million for the second quarter of 2020, up 2.6 percent from the same quarter in 2019. Verisign reported net income of \$152 million and diluted earnings per share (diluted "EPS") of \$1.32 for the second quarter of 2020, compared to net income of \$148 million and diluted EPS of \$1.24 for the same quarter in 2019. The operating margin was 65.8 percent for the second quarter of 2020 compared to 65.9 percent for the same quarter in 2019.

"For many people who are working from home and isolating at home, online services are critical. More businesses and individuals than ever depend on internet infrastructure for their livelihood. Commitment to our mission of maintaining our unparalleled record of uninterrupted .com and .net DNS is our priority," said Jim Bidzos, Executive Chairman and Chief Executive Officer.

Financial Highlights

- Verisign ended the second quarter of 2020 with cash, cash equivalents and marketable securities of \$1.19 billion, a decrease of \$23 million from the end of 2019.
- Cash flow from operating activities was \$215 million for the second quarter of 2020, compared to \$165 million for the same quarter in 2019.
- Deferred revenues as of June 30, 2020 totaled \$1.06 billion, an increase of \$30 million from the end of 2019.
- During the second quarter of 2020, Verisign repurchased 0.7 million shares of its common stock for an aggregate cost of \$150 million. As of June 30, 2020, there was \$676 million remaining for future share repurchases under the share repurchase program which has no expiration date.

Business Highlights

- Verisign ended the second quarter of 2020 with 162.1 million .com and .net domain name registrations in the domain name base, a 3.8 percent increase from the end of the second quarter of 2019, and a net increase of 1.41 million during the second quarter of 2020.
- During the second quarter of 2020, Verisign processed 11.1 million new domain name registrations for .com and .net, compared to 10.3 million for the same quarter in 2019.
- The final .com and .net renewal rate for the first quarter of 2020 was 75.4 percent compared with 75.0 percent for the same quarter in 2019. Renewal rates are not fully measurable until 45 days after the end of the quarter.
- Verisign announces that it will extend the freeze on registry prices for all of its Top-Level Domains, including .com and .net, through March 31, 2021. Additionally, Verisign announces the extension of the waiver of the wholesale restore fee for expired domains through the end of 2020.

Today's Conference Call

Verisign will host a live conference call today at 4:30 p.m. (EDT) to review the second quarter 2020 results. The call will be accessible by direct dial at (888) 676-VRSN (U.S.) or (786) 789-4772 (international), conference ID: Verisign. A listen-only live web cast of the conference call and accompanying slide presentation will also be available at https://investor.Verisign.com/events.cfm. This news release and the financial information discussed on today's conference call are available at https://investor.Verisign.com/events.cfm. This news release and the financial information discussed on today's conference call are available at https://investor.Verisign.com/events.cfm.

About Verisign

Verisign, a global provider of domain name registry services and internet infrastructure, enables internet navigation for many of the world's most recognized domain names. Verisign enables the security, stability, and resiliency of key internet infrastructure and services, including providing root zone maintainer services, operating two of the 13 global internet root servers, and providing registration services and authoritative resolution for the .com and .net top-level domains, which support the majority of global e-commerce. To learn more about what it means to be Powered by Verisign, please visit Verisign.com.

VRSNF

Statements in this announcement other than historical data and information constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. These statements involve risks and uncertainties that could cause our actual results to differ materially from those stated or implied by such forward-looking statements. The potential risks and uncertainties include, among others, risks arising from the effects of the COVID-19 pandemic; risks arising from the agreements governing our business; new or existing governmental laws and regulations in the U.S. or other applicable foreign jurisdictions; system interruptions, security breaches, attacks on the internet by hackers, viruses, or intentional acts of vandalism; the uncertainty of the impact of changes to the multi-stakeholder model of internet governance; risks arising from our operation of two root zone servers and our performance of the Root Zone Maintainer functions; changes in internet practices and behavior and the adoption of substitute technologies; the success or failure of the evolution of our markets; the highly competitive business environment in which we operate; whether we can maintain strong relationships with registrars and their resellers to maintain their marketing focus on our products and services; the possibility of system interruptions or failures; challenging global economic conditions; economic, legal and political risk associated with our international operations; our ability to protect and enforce our rights to our intellectual property and ensure that we do not infringe on others' intellectual property; the outcome of legal or other challenges resulting from our activities of registrars or registrants, or litigation generally; the impact of our new strategic initiatives, including our IDN gTLDs; whether we can retain and motivate our senior management and key employees; and the impact of unfavorable tax rules and regulations. More

Contacts

Investor Relations: David Atchley, <u>datchley@verisign.com</u>, 703-948-4643 Media Relations: James Barbour, <u>jbarbour@verisign.com</u>, 703-948-3800

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VERISIGN, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except par value) (Unaudited)

| | | June 30, 2020 | December 31, 2019 |
|---|----|------------------|----------------------|
| <u>ASSETS</u> | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ | 306,701 | \$ 508,196 |
| Marketable securities | | 887,872 | 709,863 |
| Other current assets | | 55,075 | 60,530 |
| Total current assets | | 1,249,648 | 1,278,589 |
| Property and equipment, net | | 250,290 | 250,283 |
| Goodwill | | 52,527 | 52,527 |
| Deferred tax assets | | 82,048 | 87,798 |
| Deposits to acquire intangible assets | | 145,000 | 145,000 |
| Other long-term assets | | 40,613 | 39,812 |
| Total long-term assets | | 570,478 | 575,420 |
| Total assets | \$ | 1,820,126 | \$ 1,854,009 |
| LIABILITIES AND STOCKHOLDERS' DEFICIT | | | |
| Current liabilities: | | | |
| Accounts payable and accrued liabilities | \$ | 235,671 | \$ 209,988 |
| Deferred revenues | | 782,661 | 755,178 |
| Total current liabilities | | 1,018,332 | 965,166 |
| Long-term deferred revenues | | 281,649 | 278,702 |
| Senior notes | | 1,788,824 | 1,787,565 |
| Long-term tax and other liabilities | | 131,645 | 312,676 |
| Total long-term liabilities | | 2,202,118 | 2,378,943 |
| Total liabilities | | 3,220,450 | 3,344,109 |
| Commitments and contingencies | | | |
| Stockholders' deficit: | | | |
| Preferred stock—par value \$.001 per share; Authorized shares: 5,000; Issued and outstanding shares: none | | _ | _ |
| Common stock and additional paid-in capital—par value \$.001 per share; Authorized shares: 1,000,000; Issued shares: 353,637 at June 30, 2020 and 353,157 at December 31, 2019; Outstanding shares: 115,011 at June 30, 2020 and 116,715 at December 31, 2019 | l | 14,592,929 | 14,990,011 |
| Accumulated deficit | | (15,990,895) | (16,477,490) |
| Accumulated other comprehensive loss | | (2,358) | (2,621) |
| Total stockholders' deficit | | (1,400,324) | (1,490,100) |
| Total liabilities and stockholders' deficit | \$ | 1,820,126 | \$ 1,854,009 |
| | _ | | |

VERISIGN, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands, except per share data) (Unaudited)

| | Three Months Ended June 30, | | | Six Months Ended June 30, | | | |
|---|--------------------------------|----|----------|------------------------------|----------|----|----------|
| | 2020 | | 2019 | | 2020 | | 2019 |
| Revenues | \$ 314,365 | \$ | 306,289 | \$ | 626,889 | \$ | 612,697 |
| Costs and expenses: | | | | | | | |
| Cost of revenues | 43,608 | | 44,066 | | 89,181 | | 89,570 |
| Sales and marketing | 8,890 | | 12,399 | | 15,494 | | 22,918 |
| Research and development | 18,202 | | 14,953 | | 35,560 | | 31,085 |
| General and administrative | 36,885 | | 33,178 | | 73,610 | | 67,179 |
| Total costs and expenses | 107,585 | | 104,596 | | 213,845 | | 210,752 |
| Operating income | 206,780 | | 201,693 | | 413,044 | | 401,945 |
| Interest expense | (22,535) | | (22,635) | | (45,070) | | (45,266) |
| Non-operating income, net | 7,403 | | 11,436 | | 14,487 | | 23,639 |
| Income before income taxes | 191,648 | | 190,494 | | 382,461 | | 380,318 |
| Income tax (expense) benefit | (39,169) | | (42,960) | | 104,134 | | (70,257) |
| Net income | 152,479 | | 147,534 | | 486,595 | | 310,061 |
| Other comprehensive (loss) income | (2,000) | | 35 | | 263 | | 84 |
| Comprehensive income | \$ 150,479 | \$ | 147,569 | \$ | 486,858 | \$ | 310,145 |
| Earnings per share: | | | | | | | |
| Basic | \$ 1.32 | \$ | 1.24 | \$ | 4.20 | \$ | 2.60 |
| Diluted | \$ 1.32 | \$ | 1.24 | \$ | 4.19 | \$ | 2.59 |
| Shares used to compute earnings per share | | | | | | | |
| Basic | 115,347 | | 118,965 | | 115,861 | | 119,359 |
| Diluted | 115,544 | | 119,361 | | 116,137 | | 119,837 |

VERISIGN, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

Six Months Ended June 30,

| | Jui | ie su, | |
|---|---------------|--------|-------------|
| | 2020 | | 2019 |
| Cash flows from operating activities: | | | |
| Net income | \$ 486,595 | \$ | 310,061 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation of property and equipment | 22,841 | | 22,884 |
| Stock-based compensation | 23,428 | | 25,617 |
| Amortization of discount on investments in debt securities | (5,095) | | (5,679) |
| Other, net | (3,006) | | 894 |
| Changes in operating assets and liabilities: | | | |
| Other assets | (10,146) | | (10,254) |
| Accounts payable and accrued liabilities | 25,796 | | (39,351) |
| Deferred revenues | 30,430 | | 31,857 |
| Net deferred income taxes and other long-term tax liabilities | (175,471) | | 16,146 |
| Net cash provided by operating activities | 395,372 | | 352,175 |
| Cash flows from investing activities: | | | |
| Proceeds from maturities and sales of marketable securities | 995,194 | | 1,466,303 |
| Purchases of marketable securities | (1,167,680) | | (1,021,741) |
| Purchases of property and equipment | (21,891) | | (20,189) |
| Proceeds received (payments made) related to sale of business | 20,009 | | (6,311) |
| Net cash (used in) provided by investing activities | (174,368) | | 418,062 |
| Cash flows from financing activities: | | | |
| Repurchases of common stock | (429,826) | | (384,532) |
| Proceeds from employee stock purchase plan | 8,296 | | 8,253 |
| Net cash used in financing activities | (421,530) | | (376,279) |
| Effect of exchange rate changes on cash, cash equivalents, and restricted cash | (965) | | 243 |
| Net (decrease) increase in cash, cash equivalents, and restricted cash | (201,491) | | 394,201 |
| Cash, cash equivalents, and restricted cash at beginning of period | 517,601 | | 366,753 |
| Cash, cash equivalents, and restricted cash at end of period | \$ 316,110 | \$ | 760,954 |
| Supplemental cash flow disclosures: | | _ | |
| Cash paid for interest | \$ 43,708 | \$ | 43,708 |
| Cash paid for income taxes, net of refunds received | \$ 26,472 | \$ | 62,214 |
| | | | |