# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 8-K 

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): November 5, 2009
VERISIGN, INC.
(Exact Name of Registrant as Specified in its Charter)

| 000-23593 <br> (Commission File Number) | Delaware <br> (State or Other Jurisdiction <br> of Incorporation) |
| :---: | :---: |
| 487 East Middlefield Road, Mountain View, CA |  |
| (Address of Principal Executive Offices) | (IRS Employer <br> Identification No.) |
| (Registrant's Telephone Number, Including Area Code) |  |

> (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On November 5, 2009, VeriSign, Inc. ("VeriSign" or the "Company") announced its financial results for the fiscal quarter ended September 30, 2009 and certain other information. A copy of this press release is attached hereto as Exhibit 99.1.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

## Use of Non-GAAP Financial Information

VeriSign provides quarterly and annual financial statements that are prepared in accordance with generally accepted accounting principles (GAAP). Along with this information, we typically disclose and discuss certain non-GAAP financial information in our quarterly earnings releases, on investor conference calls and during investor conferences and related events. This non-GAAP financial information does not include the following types of financial measures that are included in GAAP: discontinued operations, non-core businesses in continuing operations, stock-based compensation, amortization of other intangible assets, impairments of goodwill and other intangible assets, restructuring costs and non-cash interest expense. Non-GAAP financial information is also adjusted for a $30 \%$ tax rate which differs from the GAAP tax rate. All non-GAAP figures for each period presented in Exhibit 99.1 have been conformed to exclude the foregoing items under GAAP. Prior disclosures of non-GAAP figures may not exclude these same items and as such should not be used for comparison purposes.

Management believes that this non-GAAP financial data supplements our GAAP financial data by providing investors with additional information that allows them to have a clearer picture of the company's core operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for results prepared in accordance with GAAP. We believe that the non-GAAP information enhances the investors' overall understanding of our financial performance and the comparability of the company's operating results from period to period. In the press release attached hereto to as Exhibit 99.1 , we have provided a reconciliation of the non-GAAP financial information that we provide each quarter with the comparable financial information reported in accordance with GAAP for the given period.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.
99.1 Text of press release of VeriSign, Inc. issued on November 5, 2009.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VERISIGN, INC.

By: $\qquad$
Richard H. Goshorn Senior Vice President, General Counsel and Secretary

Exhibit No. Description
Exhibit $99.1 \quad$ Text of press release of VeriSign, Inc. issued on November 5, 2009.

# VeriSign Reports 6\% Year-Over-Year Core Revenue Growth in Third Quarter 2009 

## Active Domain Names, SSL Certificate Installed Base Increase in Q3

MOUNTAIN VIEW, CA - November 5, 2009 - VeriSign, Inc. (NASDAQ: VRSN), the trusted provider of Internet infrastructure services, today reported financial results for the third quarter ended September 30, 2009.

On a GAAP basis, VeriSign reported revenue of $\$ 258$ million from continuing operations for the third quarter of 2009. On a GAAP basis, VeriSign reported net income attributable to VeriSign, Inc. and subsidiaries of $\$ 54$ million and earnings per share attributable to VeriSign, Inc. and subsidiaries of $\$ 0.28$ on a diluted basis. GAAP operating margin for the third quarter was $29.1 \%$.

On a GAAP basis, VeriSign reported segment revenue for Internet Infrastructure and Identity Services ("3IS"), or the "core" businesses of Naming Services and Authentication Services, of $\$ 257$ million for the third quarter of 2009, up $1 \%$ from the prior quarter and up $6 \%$ year-over-year.

On a non-GAAP basis (which excludes items described below) for its core businesses, VeriSign reported net income attributable to VeriSign, Inc. and subsidiaries of $\$ 64$ million for the third quarter of 2009 and diluted earnings per share of $\$ 0.33$. Non-GAAP operating margin for the third quarter was $38.6 \%$. A table reconciling the GAAP to the non-GAAP results reported above is appended to this release.
"We had a good quarter and we're pleased with the strength of our core businesses both in terms of growth and operating leverage," said Mark McLaughlin, president and chief executive officer of VeriSign. "As we enter the last quarter of 2009, and with our divestitures essentially behind us, we are focused on growing VeriSign's core businesses."
"Our execution over the past two years has been strong, even as we implemented a significant refocusing of the business," said Brian Robins, chief financial officer of VeriSign. "We have continued to deliver solid revenue and earnings growth. We believe VeriSign today has the operational focus and financial flexibility we need to deliver for our customers and move the business forward."

## Business and Corporate Highlights

- VeriSign Naming Services ended the quarter with approximately 94.9 million active domain names in the domain name base for .com and .net, representing a $6 \%$ increase year-over-year.
- VeriSign Business Authentication Services ended the quarter with 1.20 million SSL certificates in the installed base, representing a 9\% increase year-over-year.
- VeriSign's average daily query load increased to 54 billion in Q3 from 49 billion in Q2.
- In October, VeriSign and RSA announced a technical and sales partnership that includes the integration by the end of December 2009 of the RSA SecurID Authentication Engine into the VeriSign Identity Protection (VIP) Authentication Service.
- Subsequent to the end of the quarter, VeriSign completed the sales of the Global Security Consulting business, and Messaging and Mobile Media Services. The proceeds from the sales of 13 of our former non-core businesses from November 2007 to date, including the sale of the remaining interest in the Jamba joint venture, are approximately $\$ 750$ million.
- VeriSign 2009 Analyst Day will be held on November 19 in New York City. A live webcast of the event will be available at http://investor.verisign.com.


## Financial Highlights

- Revenue from discontinued operations was $\$ 41$ million while the non-core Pre-Pay Billing business reported $\$ 1$ million of revenue as part of continuing operations during the third quarter of 2009.
- Transition services revenue for businesses previously divested is included in Other Income/Loss and was $\$ 1.2$ million in the third quarter of 2009 compared to $\$ 1.1$ million in the second quarter.
- VeriSign ended the third quarter of 2009 with Cash, Cash Equivalents and Restricted Cash of $\$ 1.4$ billion, an increase of $\$ 124$ million from the prior quarter.
- Cash flow from operations, on a consolidated basis, was approximately $\$ 105$ million for the third quarter of 2009 and $\$ 222$ million year-to-date, after giving effect to a reclassification of $\$ 101$ million of year-to-date excess tax benefits associated with stock-based compensation from operating cash flows to financing cash flows.
- Capital expenditures, on a consolidated basis, were approximately $\$ 25$ million for the third quarter of 2009 and $\$ 66$ million year-to-date.
- Deferred revenue on September 30, 2009 totaled $\$ 881$ million for continuing operations, an increase of $\$ 3$ million from the prior quarter.


## Non-GAAP Items

Non-GAAP results exclude the following items that are included under GAAP: discontinued operations, non-core businesses in continuing operations, stockbased compensation, amortization of other intangible assets, impairments of goodwill and other intangible assets, restructuring costs and non-cash interest expense. Non-GAAP financial information is also adjusted for a $30 \%$ tax rate which differs from the GAAP tax rate. A table reconciling the GAAP to non-GAAP net income is appended to this release. All non-GAAP figures for each period presented herein have been conformed to exclude the foregoing items under GAAP. Prior disclosures of non-GAAP figures may not exclude these same items and as such should not be used for comparison purposes.

## Today's Conference Call

VeriSign will host a live teleconference call today at 2:00 p.m. (PST) to review the third quarter results. The call will be accessible by direct dial at (888) 676VRSN (U.S.) or (913) 981-5530 (international). A listen-only live web cast and accompanying slide presentation of the earnings conference call will also be available at http://investor.verisign.com. A replay of this call will be available at (888) 203-1112 or (719) 457-0820 (passcode: 1432650) beginning at 7:00 p.m. (PST) on November 5 and will run through November 11. This press release and the financial information discussed on today's conference call are available on the Investor Relations section of the VeriSign website at http://investor.verisign.com.

## About VeriSign

VeriSign, Inc. (NASDAQ: VRSN) is the trusted provider of Internet infrastructure services for the networked world. Billions of times each day, VeriSign helps companies and consumers all over the world engage in communications and commerce with confidence. Additional news and information about the company is available at www.verisign.com.

## VRSNF

Statements in this announcement other than historical data and information constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. These statements involve risks and uncertainties that could cause VeriSign's actual results to differ materially from those stated or implied by
such forward-looking statements. The potential risks and uncertainties include, among others, the uncertainty of future revenue and profitability and potential fluctuations in quarterly operating results due to such factors as increasing competition and pricing pressure from competing services offered at prices below our prices, market acceptance of our existing services and the current global economic downturn, the inability of VeriSign to successfully develop and market new services, the uncertainty of whether new services as provided by VeriSign will achieve market acceptance or result in any revenues and the uncertainty of the expense and duration of transition services and requests for indemnification relating to completed divestitures. More information about potential factors that could affect the Company's business and financial results is included in VeriSign's filings with the Securities and Exchange Commission, including in the Company's Annual Report on Form 10-K for the year ended December 31, 2008, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. VeriSign undertakes no obligation to update any of the forward-looking statements after the date of this press release.

## Contacts

Investor Relations: Nancy Fazioli, ir@verisign.com, 650-426-5146
Media Relations: Brad Williams, brwilliams@verisign.com, 650-426-5298

## VERISIGN, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

## (Unaudited)

|  | $\begin{gathered} \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 1,432,306 | \$ | 789,068 |
| Accounts receivable, net of allowance for doubtful accounts of \$668 at September 30, 2009 and \$1,208 at |  |  |  |
| Prepaid expenses and other current assets | 151,003 |  | 268,178 |
| Assets held for sale | 240,202 |  | 483,840 |
| Total current assets | 1,896,758 |  | 1,624,835 |
| Property and equipment, net | 372,413 |  | 385,498 |
| Goodwill | 290,214 |  | 283,109 |
| Other intangible assets, net | 24,681 |  | 35,312 |
| Other assets | 37,397 |  | 38,118 |
| Total long-term assets | 724,705 |  | 742,037 |
| Total assets | \$ 2,621,463 | \$ | 2,366,872 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Current liabilities: |  |  |  |
| Accounts payable and accrued liabilities | \$ 246,592 | \$ | 263,535 |
| Accrued restructuring costs | 5,980 |  | 28,920 |
| Deferred revenues | 656,751 |  | 629,800 |
| Liabilities related to assets held for sale | 41,455 |  | 49,160 |
| Other current liabilities | 2,712 |  | 5,463 |
| Total current liabilities | 953,490 |  | 976,878 |
| Long-term deferred revenues | 224,541 |  | 215,281 |
| Long-term accrued restructuring costs | 3,114 |  | 3,037 |
| Convertible debentures, including contingent interest derivative | 571,526 |  | 568,712 |
| Other long-term liabilities | 86,692 |  | 84,543 |
| Total long-term liabilities | 885,873 |  | 871,573 |
| Total liabilities | 1,839,363 |  | 1,848,451 |
| Commitments and contingencies |  |  |  |
| Stockholders' equity: |  |  |  |
| VeriSign, Inc. and subsidiaries stockholders' equity: |  |  |  |
| Preferred stock—par value $\$ .001$ per share; Authorized shares: 5,000,000; Issued and outstanding shares: none | - |  | - |
| Common stock—par value $\$ .001$ per share; Authorized shares: 1,000,000,000; Issued and outstanding shares: 192,271,949 excluding 115,079,736 held in treasury, at September 30, 2009; and 191,547,795 excluding 112,717,587 held in treasury, at December 31, 2008 | 307 |  | 304 |
| Additional paid-in capital | 22,009,195 |  | 21,891,786 |
| Accumulated deficit | $(21,286,483)$ |  | $(21,439,988)$ |
| Accumulated other comprehensive income | 9,039 |  | 17,111 |
| Total VeriSign, Inc. and subsidiaries stockholders' equity | 732,058 |  | 469,213 |
| Noncontrolling interest in subsidiary | 50,042 |  | 49,208 |
| Total stockholders’ equity | 782,100 |  | 518,421 |
| Total liabilities and stockholders' equity | \$ 2,621,463 | \$ | 2,366,872 |

## VERISIGN, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (In thousands, except per share data)

## (Unaudited)



Diluted income (loss) per share attributable to VeriSign, Inc. and subsidiaries common stockholders from:

| Continuing operations | $\$$ | 0.24 | $\$$ | 0.21 | $\$$ | 0.71 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Shares used to compute net income (loss) per share attributable to VeriSign, Inc. and subsidiaries common stockholders:

| Basic | 192,619 | 193,853 | 192,527 | 198,622 |
| :---: | :---: | :---: | :---: | :---: |
| Diluted | 193,472 | 195,930 | 193,235 | 202,951 |
| Amounts attributable to VeriSign, Inc. and subsidiaries common stockholders: |  |  |  |  |
| Income from continuing operations, net of tax | \$ 47,362 | \$ 41,523 | \$137,162 | \$ 43,134 |
| Income (loss) from discontinued operations, net of tax | 6,249 | $(242,613)$ | 16,343 | $(321,463)$ |
| Net income (loss) attributable to VeriSign, Inc. and subsidiaries common stockholders | \$ 53,611 | \$(201,090) | \$153,505 | \$(278,329) |

## VERISIGN, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands)

## (Unaudited)

|  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |
| Cash flows from operating activities: |  |  |  |
| Net income (loss) | \$ 155,886 | \$ | $(275,619)$ |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |
| Loss (gain) on divestiture of businesses, net of tax | 46,000 |  | $(32,853)$ |
| Depreciation of property and equipment | 52,321 |  | 85,593 |
| Amortization of other intangible assets | 9,394 |  | 22,758 |
| Estimated (reversals) losses on assets held for sale | $(33,293)$ |  | 308,765 |
| Stock-based compensation | 39,405 |  | 75,368 |
| Loss on sale and impairment of long-lived assets | 14,237 |  | 80,534 |
| Impairment of goodwill | - |  | 45,793 |
| Excess tax benefit associated with stock-based compensation | $(100,583)$ |  | $(7,094)$ |
| Other, net | $(5,951)$ |  | 5,846 |
| Changes in operating assets and liabilities: |  |  |  |
| Accounts receivable, net | 14,519 |  | 30,547 |
| Prepaid expenses and other assets | $(7,271)$ |  | 12,093 |
| Accounts payable and accrued liabilities | 28,209 |  | $(116,273)$ |
| Accrued restructuring costs | $(22,841)$ |  | 29,752 |
| Deferred revenues | 32,010 |  | 97,830 |
| Net cash provided by operating activities | 222,042 |  | 363,040 |
| Cash flows from investing activities: |  |  |  |
| Proceeds from maturities and sales of investments | 117,901 |  | 1,440 |
| Proceeds from sale of property and equipment | - |  | 48,843 |
| Purchases of property and equipment | $(66,067)$ |  | $(88,093)$ |
| Reclassification of cash equivalents to short-term investments | - |  | $(248,403)$ |
| Proceeds received from divestiture of businesses, net of cash provided | 282,178 |  | 60,613 |
| Investment in unconsolidated entities | - |  | $(15,679)$ |
| Cash received from trust, previously restricted | - |  | 45,000 |
| Other investing activities | $(3,300)$ |  | 5,697 |
| Net cash provided by (used in) investing activities | 330,712 |  | $(190,582)$ |
| Cash flows from financing activities: |  |  |  |
| Proceeds from issuance of common stock from option exercises and employee stock purchase plan | 32,906 |  | 120,591 |
| Repurchases of common stock | $(51,682)$ |  | $(1,276,683)$ |
| Proceeds from credit facility | - |  | 200,000 |
| Repayment of short-term debt related to credit facility | - |  | $(200,000)$ |
| Excess tax benefit associated with stock-based compensation | 100,583 |  | 7,094 |
| Dividend paid to noncontrolling interest in subsidiary | (113) |  | (741) |
| Net cash provided by (used in) financing activities | 81,694 |  | (1,149,739) |
| Effect of exchange rate changes on cash and cash equivalents | 8,790 |  | 4,084 |
| Net increase (decrease) in cash and cash equivalents | 643,238 |  | $(973,197)$ |
| Cash and cash equivalents at beginning of period | 789,068 |  | 1,376,722 |
| Cash and cash equivalents at end of period | \$1,432,306 | \$ | 403,525 |
| Supplemental cash flow disclosures: |  |  |  |
| Cash paid for interest, net of capitalized interest | \$ 39,256 | \$ | 35,677 |
| Dividend payable to noncontrolling interest in subsidiary | \$ 694 | \$ | - - |

## VERISIGN, INC. AND SUBSIDIARIES

## STATEMENTS OF OPERATIONS RECONCILIATION

## (In thousands, except per share data)

## (Unaudited)

|  | Three Months Ended September 30, 2009 |  |  | Nine Months Ended September 30, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operating Income | Net Income (loss) attributable to VeriSign, Inc. and Subsidiaries |  | Operating Income | Net Income (loss) attributable to VeriSign, Inc. and Subsidiaries |  |
| GAAP as reported | \$75,130 | \$ | 53,611 | $\overline{\$ 233,984}$ | \$ | 153,505 |
| Discontinued operations |  |  | $(6,249)$ |  |  | $(16,343)$ |
| Non-core businesses in continuing operations (1) | 424 |  | 417 | (686) |  | $(1,646)$ |
| Adjustments: |  |  |  |  |  |  |
| Stock-based compensation | 10,376 |  | 10,376 | 32,604 |  | 32,604 |
| Amortization of other intangible assets | 3,112 |  | 3,112 | 9,394 |  | 9,394 |
| Impairment of other intangible asset | 9,684 |  | 9,684 | 9,684 |  | 9,684 |
| Restructuring costs | 471 |  | 471 | 5,399 |  | 5,399 |
| Non-cash interest expense |  |  | 1,709 |  |  | 5,008 |
| Tax adjustment (2) |  |  | $(9,558)$ |  |  | $(10,147)$ |
| Non-GAAP as adjusted | \$99,197 | \$ | 63,573 | \$290,379 | \$ | 187,458 |
| Diluted shares |  |  | 193,472 |  |  | 193,235 |
| Per diluted share, non-GAAP as adjusted |  | \$ | 0.33 |  | \$ | 0.97 |

(1) As of September 30, 2009, the Company's business consists of the following reportable segments: (a) 3IS and (b) Other Services. 3IS consists of core operations of Naming Services and Authentication Services. Authentication Services is comprised of Business Authentication Services, formerly known as Secure Socket Layer Certificate Services; and User Authentication Services, formerly known as Identity and Authentication Services. Other Services consists of non-core businesses in continuing operations.
(2) Non-GAAP tax is calculated as $30 \%$ of income from continuing operations, excluding noncontrolling interest in subsidiary, which is presented net of tax on the Statement of Operations.

VeriSign provides quarterly and annual financial statements that are prepared in accordance with generally accepted accounting principles (GAAP). Along with this information, we typically disclose and discuss certain non-GAAP financial information in our quarterly earnings release, on investor conference calls and during investor conferences and related events. This non-GAAP financial information does not include the following types of financial measures that are included in GAAP: discontinued operations, non-core businesses in continuing operations, stock-based compensation, amortization of other intangible assets, impairments of goodwill and other intangible assets, restructuring costs and non-cash interest expense. Non-GAAP financial information is also adjusted for a $30 \%$ tax rate which differs from the GAAP tax rate. All non-GAAP figures for each period presented herein have been conformed to exclude the foregoing items under GAAP. Prior disclosures of non-GAAP figures may not exclude these same items, and as such should not be used for comparison purposes.

Management believes that this non-GAAP financial data supplements our GAAP financial data by providing investors with additional information that allows them to have a clearer picture of the company's core operations. The presentation of this additional information is not meant to be considered in isolation or as a substitute for results prepared in accordance with GAAP. We believe that the non-GAAP information enhances the investors’ overall understanding of our financial performance and the comparability of the company's operating results from period to period. Above, we have provided a reconciliation of the nonGAAP financial information that we provide each quarter with the comparable financial information reported in accordance with GAAP for the given period.

## SUPPLEMENTAL FINANCIAL INFORMATION

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2009 \\ \hline \end{gathered}$ |  |
| Revenues from core (3IS) operations (1) | \$ 256,908 | \$255,248 | \$252,212 |  |

