VeriSign Trust™ Seal Helps MyEnergySolution.com Boost Registrations by 137 Percent and Revenue by 75 Percent

With Seal-in-Search and Daily Malware Scans, VeriSign Trust Seal Helps Ease Consumers’ Fears of New or Unfamiliar Sites, Leading to Healthier Bottom Lines for Businesses

(Marketwire) -

Search Engine Strategies Summit, 2010, San Francisco, Calif., Booth #717 and #201 – August 19, 2010 – Symantec Corp. (Nasdaq: SYMC) today announced its VeriSign Trust™ Seal helped Clean Energy Experts boost registrations by 137 percent on their MyEnergySolution.com site, leading to a 75 percent surge in revenue.

MyEnergySolution.com is a leading source for online savings tools and information on how to lower utility bills at home. The site deployed the VeriSign Trust Seal because it requires visitors to share their contact information to access such free services as home energy audits and solar consultations. That made establishing trust essential to the site’s success.

“VeriSign is the brand for trust online,” said Eren Atesmen, one of the site’s three founders. “We wanted to go with VeriSign all along, so when we saw that the VeriSign Trust Seal was affordable and fit our budget, it just seemed like a no brainer. Selecting VeriSign was an easy choice.”

For MyEnergySolution.com, the VeriSign Trust Seal offers several unique advantages:

- **Global recognition.** The VeriSign seal is the world’s most recognized trust mark on the Internet.
- **Daily web site malware scans.** Sites that display the VeriSign Trust Seal can avoid search engine blacklisting by taking advantage of VeriSign’s daily scans of their pages for malicious code. Daily scans can also help increase customer loyalty by preventing consumer PC infection.
- **VeriSign® Seal-in-Search™.** Participating search engines, partners and security tools display the VeriSign Trust Seal next to MyEnergySolution.com’s link whenever the site appears in a search result. This feature gives VeriSign Trust Seal customers an instant competitive advantage over sites whose search results lack a trust indicator.

“Our registration rate jumped by 137 percent in approximately 30 days thanks to the VeriSign Trust Seal,” Atesmen said. “As a direct result of more registrations, we also saw a 75 percent increase in our revenue. Finally, we’ve seen a 10 percent increase in traffic to the site. For the incremental cost of adding the seal to our site, we’ve gotten a great return on our investment.”

The VeriSign Trust Seal can help boost traffic, confidence and conversions for sites that do not require SSL Certificates. These include sites that outsource their shopping cart or payment functions to third-party providers and those that do not collect sensitive personal information. By displaying the VeriSign Trust Seal, any business web site has the opportunity to leverage the
global awareness created by the VeriSign seal, which is viewed up to 250 million times a day across more than 90,000 web sites worldwide.

The VeriSign Trust Seal can be purchased online at www.verisign.com/trust-seal/index.html, and is list priced at $299 for a one-year license. Multi-year discounts are available. Read the MyEnergySolution.com case study and others at http://www.verisign.com/trust-seal/resources/index.html.

Tag words: VeriSign Trust Seal, Security, Malware, Authentication, Online Trust, Internet Trust, Seal-in-Search

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